

1-DAY BOOTCAMP

THE SIMPLE SALES PROCESS

QUALIFY. DISCOVER. CLOSE

A practical, hands-on bootcamp for sales professionals who want a simple, repeatable process to have better conversations, close more business, and achieve consistent results.



IMPROVE YOUR QUALIFICATION SKILLS

Focus on the right opportunities



HAVE BETTER DISCOVER CONVERSATIONS

Uncover real needs.
Create value.



HANDLE OBJECTIONS WITH CONFIDENCE

Turn "no" into "not yet"



CLOSE MORE BUSINESS

Use a proven process that works



OUR COMMITMENT TO YOU

We stand behind our training. If you don't find the bootcamp valuable and applicable, we will refund **100%** of your investment. No questions asked.



2027 DATES
simpesalesprocess.com



LOCATION
Live Online



WHO SHOULD ATTEND?

Sales Professionals, SDRs, inside sales, and anyone who wants to improve their sales results

**A BETTER SALES PROCESS
BUILDS A STRONGER YOU.**

Invest in your skills. Invest in your future.

REGISTER NOW



www.simpesalesprocess.com

THE SIMPLE SALES PROCESS

A proven approach. Real-world application. Immediate impact.



WHAT YOU'LL LEARN

The Simple Sales Process

- ✓ How to qualify the right opportunities
- ✓ Proven questioning techniques for better discovery
- ✓ How to create value and tell a compelling story
- ✓ Practical ways to handle objections
- ✓ Closing techniques that work in today's market
- ✓ Tools and templates you can use immediately

“ This bootcamp gave me a clear, simple process to follow. I'm having better conversations, and I've closed more business already. ”

- Mark D.
Sales Professional



QUALIFY

Focus on the right opportunities.

- Identify your ideal customer
- Spot buying signals
- Eliminate unqualified opportunities



DISCOVER

Understand their real needs.

- Ask the right questions
- Listen for value
- Build trust and credibility



PRESENT

Position your solution with impact.

- Link to their business goals
- Overcome objections
- Create urgency



CLOSE

Turn interest into commitment.

- Confirm value
- Handle final objections
- Get the deal closed



HANDS-ON TRAINING

Practice what you learn with real-world scenarios.



ACTIONABLE TOOLS

Leave with templates, checklist and step-by-step guide



SMALL GROUP

More interaction. More personalized feedback.

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